ProntoForms is a best-in-field, low-code app development platform, allowing users to build and deploy enterprise-grade mobile forms in minutes. They help their users complete field work reliably and collect data that bolsters field service, fleet, safety, and asset management systems.

When ProntoForms found KirkpatrickPrice in 2017, they were looking for a firm with the ability to perform a customized audit. Since then, ProntoForms has utilized KirkpatrickPrice's customizable, multi-audit process to gain annual HIPAA compliance and SOC 2 attestations, including the expansion from SOC 2 Type I to Type II. There's always a fear of the unknown when approaching an audit for the first time. What will it entail? Will you pass? Can you do two audits at the same time? Using the Online Audit Manager, ProntoForms was able to see the project in front of them in a practical way. Glenn Chenier, Chief Product Officer, says, “it didn’t feel like we were doing two audits, we just had a larger question set. Working in the portal and with an auditor helped us feel like we had a realistic feel for the project size.”

Leveraging Compliance as a Competitive Advantage

ProntoForms can’t do business with their top customers if they don’t demonstrate their commitment to information security, so SOC 2 and HIPAA reports are vital. Compliance requirements are in many of their customer agreements, especially with customers that are in heavily regulated industries. In new deals with enterprise prospects, ProntoForms leads with this accomplishment to make it clear that they have already implemented controls and processes to protect data, unlike some of their competitors.

Did KirkpatrickPrice Deliver on Their Quality Guarantees?

KirkpatrickPrice prides itself on building a team of expert, senior-level auditors to make audits as thorough as possible. ProntoForms found that their auditor was committed to educating them through examples, resources, and providing recommendations on resource allocation and project management.

“We don’t see you as an annual audit shop, you’re our audit partner.”

ProntoForms also commented that their auditor has kept them from entering the compliance slump – that time of the year when you’ve completed an audit, but it’s hard to continue putting into practice the lessons you learned during the audit. Their auditor has been available to them when they have questions outside of their audit period. Instead of the compliance slump, ProntoForms has monthly meetings for their security team so that security processes become routine.